

Lowell reports full year 2025 results

Resilient Financial and Operational Delivery Across the Group

Lowell, a European leader in credit management services, today announces its results for the twelve months ended 31 December 2025.

Commenting on today’s announcement Colin Storrar, Group Chief Executive Officer, said:

“FY25 reflected the resilience of our core platforms and the strength of our disciplined approach to capital deployment. We continued to invest at net IRRs above 22% on Lowell balance sheet purchases, reflecting the attractive opportunities we continue to see across our regions and the consistency of our investment strategy.

Against this backdrop, I am particularly encouraged by the strong start the Group has made to 2026, which is ahead of expectations. Collections are ahead of static pool expectation with performance at 101% and we continue to see a healthy deal pipeline across our core markets. The Group remains firmly focused on delivering high-quality credit management services to customers and clients across Europe.

Alongside this financial performance, we continue to make strong progress against our sustainability strategy in 2025. The Group achieved a Silver EcoVadis ESG rating for the third consecutive year, placing us in the top 15% of companies assessed. Our social impact remains central to our purpose, with 2.2 million customers supported to become debt free with Lowell; achievements we are immensely proud of.”

Key Highlights¹

- FY25 Cash EBITDA at £423m, lower YOY reflecting the timing, quantum and location of BSV activity across last 24 months
- Collections performance finished FY25 below static pool expectations at 95% leading to a write-down and reforecast of collection expectation in the UK. Current year performance exceeding expectations at 101% (Q1-26)
- Underlying margin broadly flat YoY despite significant increase in proportion of lower margin servicing revenue
- Positive returns environment with FY25 purchases underwritten at >22% IRR, which has continued into FY26
- Strategy remains to invest above replacement rate and grow asset value, focusing on core regions where we have a competitive advantage

Key Financial Highlights

As at 31 December 2025	FY24	FY25	Change	Change %
Cash Income	£1,034m	£833m	(£201)m	(19%)
Cash EBITDA	£602m	£423m	(£179)m	(30%)
Portfolio Acquisitions	£390m	£300m	(£90)m	(23%)
Underlying Cash EBITDA margin ²	51%	50%	-	-

¹ please refer to the 'basis of preparation' page in the FY25 Results Preparation for additional context on reported performance

² when adjusting for BSV proceeds

Outlook

The Group has made a very encouraging start to FY26, with performance ahead of budget across KPIs.

DP collection performance is ahead of expectations at 101% of static pool expectation and there continues to be attractive opportunities in the market to invest at accretive returns in our key regions. The Group has been able to deploy £96m in Q1-26 at priced net IRRs of >23%.

This topline performance has been further supported by continued focus on cost control and the implementation of certain efficiency programmes which will become more visible in the reported financials as we move through 2026. There is a continued emphasis on the use of technology to further support the delivery of efficiency gains across the collection of over £2bn per annum on the Group's platforms.

The Group continues to see market opportunity in its key regions and expects to deploy capital ahead of Replacement Rate across FY26, delivering attractive returns which leverage the size and scale of the Group as a European CMS leader

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About Lowell

Lowell is one of Europe's largest credit management companies with a mission to make credit work better for all and a commitment to fair and ethical customer practices. It operates in the UK, Germany, Austria, Switzerland, Denmark, Norway, Finland, and Sweden.

Lowell's unparalleled combination of data analytics, deep consumer insight and robust risk management provides clients with expert solutions in debt purchasing, third party collections and business process outsourcing. With its ethical approach to debt management, Lowell is committed to delivering the most fair and affordable outcome for each customer's specific circumstances.

Lowell was formed in 2015 following the merger of the UK and German market leaders: the Lowell Group and the GFKL Group. In 2018, Lowell completed the acquisition of the Carve-out Business from Intrum, which has market leading positions in the Nordic region. It is backed by global private equity firm Permira and Ontario Teachers' Pension Plan.

For more information on Lowell, please visit our investor website: www.lowell.com

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By their nature, forward-looking statements involve known and unknown risks, uncertainties and other factors because they relate to events and depend on circumstances that may or may not occur in the future. Readers are cautioned that forward-looking statements are not guarantees of future performance and are based on numerous assumptions and that the Group's or any of its affiliate's actual results of operations, financial condition and liquidity, and the development of the industries in which they operate, may differ materially from (and be more negative than) those made in, or suggested by, the forward-looking statements contained in this press release. In addition, even if the Group's or any of its affiliate's results of operations, financial condition and liquidity, and the development of the industries in which they operate, are consistent with the forward-looking statements contained in this press release, those results or developments may not be indicative of results or developments in subsequent periods.