



**Q3 2012 interim financial results
presentation for the three month
period ending 31 May**

19 July 2012

Disclaimer

By reading or reviewing the presentation that follows, you agree to be bound by the following limitations.

This presentation has been prepared by Lowell Finance Holdings Limited ("the Company") solely for informational purposes. For the purposes of this disclaimer, the presentation that follows shall mean and include the slides that follow, the oral presentation of the slides by the Company or any person on their behalf, any question-and-answer session that follows the oral presentation, hard copies of this document and any materials distributed in connection with the presentation. By attending the meeting at which the presentation is made, dialing into the teleconference during which the presentation is made or reading the presentation, you will be deemed to have agreed to all of the restrictions that apply with regard to the presentation and acknowledged that you understand the legal regulatory sanctions attached to the misuse, disclosure or improper circulation of the presentation.

The Company has included non-GAAP financial measures in this presentation. These measurements may not be comparable to those of other companies. Reference to these non-UK GAAP financial measures should be considered in addition to GAAP financial measures, but should not be considered a substitute for results that are presented in accordance with GAAP.

The information contained in this presentation has not been subject to any independent audit or review. A significant portion of the information contained in this document, including all market data and trend information, is based on estimates or expectations of the Company, and there can be no assurance that these estimates or expectations are or will prove to be accurate. Our internal estimates have not been verified by an external expert, and we cannot guarantee that a third party using different methods to assemble, analyze or compute market information and data would obtain or generate the same results. We have not verified the accuracy of such information, data or predictions contained in this report that were taken or derived from industry publications, public documents of our competitors or other external sources. Further, our competitors may define our and their markets differently than we do. In addition, past performance of the Company is not indicative of future performance. The future performance of the Company will depend on numerous factors which are subject to uncertainty.

Certain statements contained in this document that are not statements of historical fact, including, without limitation, any statements preceded by, followed by or including the words "targets," "believes," "expects," "aims," "intends," "may," "anticipates," "would," "could" or similar expressions or the negative thereof, constitute forward-looking statements, notwithstanding that such statements are not specifically identified. In addition, certain statements may be contained in press releases, and in oral and written statements made by or with the approval of the Company that are not statements of historical fact and constitute forward-looking statements. Examples of forward-looking statements include, but are not limited to: (i) statements about future financial and operating results; (ii) statements of strategic objectives, business prospects, future financial condition, budgets, projected levels of production, projected costs and projected levels of revenues and profits of the Company or its management or board of directors; (iii) statements of future economic performance; and (iv) statements of assumptions underlying such statements.

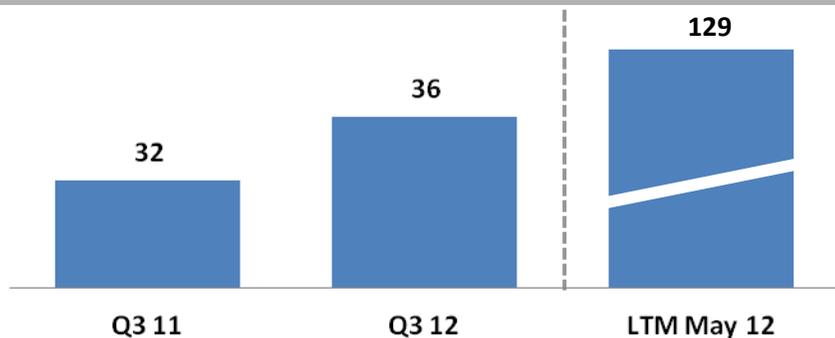
Forward-looking statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions which are difficult to predict and outside of the control of the management of the Company. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements. We have based these assumptions on information currently available to us, if any one or more of these assumptions turn out to be incorrect, actual market results may differ from those predicted. While we do not know what impact any such differences may have on our business, if there are such differences, our future results of operations and financial condition, and the market price of the notes, could be materially adversely affected. You should not place undue reliance on these forward-looking statements. All subsequent written and oral forward-looking statements concerning the proposed transaction or other matters and attributable to the Company or any person acting on its behalf are expressly qualified in their entirety by the cautionary statements referenced above. Forward-looking statements speak only as of the date on which such statements are made. The Company expressly disclaims any obligation or undertaking to disseminate any updates or revisions to any forward-looking statement to reflect events or circumstances after the date on which such statement is made, or to reflect the occurrence of unanticipated events.

The presentation does not constitute or form part of, and should not be construed as, an offer to sell or issue, or the solicitation of an offer to purchase, subscribe to or acquire the Company or the Company's securities, or an inducement to enter into investment activity in any jurisdiction in which such offer, solicitation, inducement or sale would be unlawful prior to registration, exemption from registration or qualification under the securities laws of such jurisdiction. No part of this presentation, nor the fact of its distribution, should form the basis of, or be relied on in connection with, any contract or commitment or investment decision whatsoever. This presentation is not for publication, release or distribution in any jurisdiction where to do so would constitute a violation of the relevant laws of such jurisdiction nor should it be taken or transmitted into such jurisdiction.

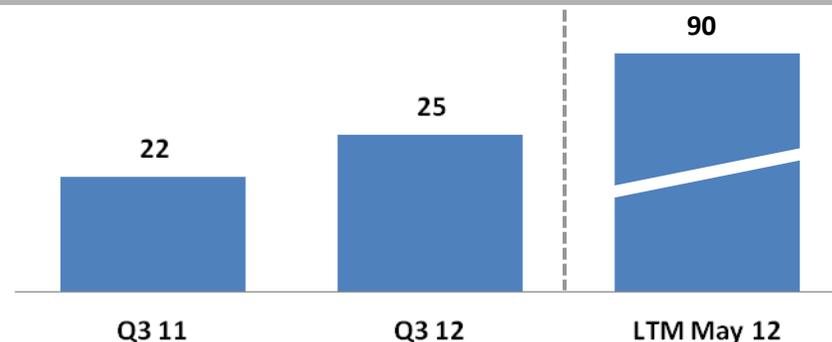
Financial performance

Summary Performance

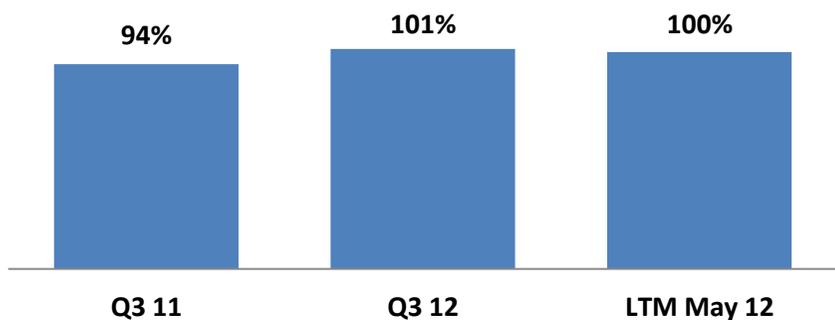
Gross Collections (£m)



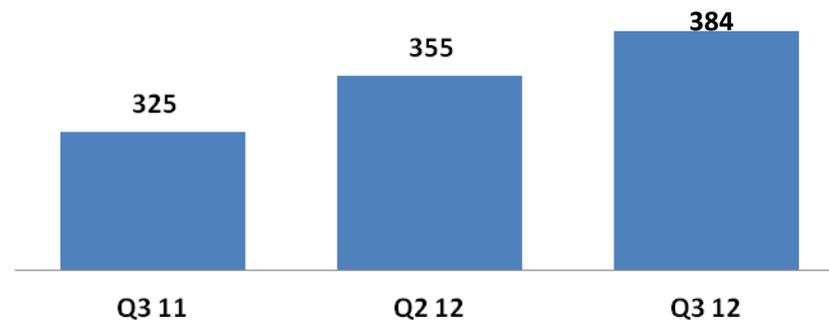
Adj. EBITDA (£m)



Cash conversion (Operating Cash Flow¹/Adj. EBITDA)



ERC (£m)



**Consistently Strong Performance of Gross Collections, Adj. EBITDA and ERC.
LTV reduced from 54% to 49% from Q2 to Q3 2012**

¹ Represents Adjusted EBITDA less capital expenditures and working capital movement but excluding portfolio purchases

Quarter Summary and Recent Developments

- Continued strong performance in line with expectations
 - Q2-2012 collections 13% higher than Q2-2011 – Record collections in March 2012 at £12.5 million
 - Collections on portfolios owned at August 31, 2011 at 104% of ERC projections at August 31, 2011
 - Collections on portfolios purchased year to date in FY12 performing at 109% of pricing curves
 - Adjusted EBITDA converting at 101% into cash flow before debt and tax service
 - ERC of £383.5 million at May month end, an 18% year-on-year increase
- Continued strong pipeline of debt sales particularly in Financial Services
 - £14.6 million of portfolio purchases in May 2012
 - New purchase opportunities presented since May-12 totaling over £300 million of face value debt from 14 vendors
- Purchased or awarded portfolios subject to contracts from three new clients by June 2012
- Continued investment in system development to enhance operational efficiency
 - 'OTIS' system enhancements to increase daily throughput and improve tracing results
 - Reduction in postage costs through use of confirmed email addresses
 - 'Caseflow' collections system series of upgrades
 - 'Business to Customer' website in development to take payments and administer accounts
 - Complete automation of interactions with Debt Management companies
- Investors in People Gold accolade awarded

Current Market Context

- Significant increase in activity, particularly in Financial Services, where a number of vendors are conducting substantial sales of accumulated debt and/or trialling test files for pricing to determine future debt sale strategies
- Market continues to be competitive with experienced market participants each focusing on particular segments in the larger auctions
- Continued success in expanding the vendor base:
 - Completed debt purchases with two new vendors in the quarter
 - Completed debt purchase with one new vendor in June 2011
 - Won portfolios (subject to contract) with a further two new vendors
 - In total seven new vendors YTD
- In new market segments the business is proving the worth of its “outsource to sell model” at Preston:
 - Agreed terms for a contingent vendor to move to debt sale
 - Signed up the first insurance client to Preston
 - Investigating trials with a number of Government departments as a pre-cursor to debt sale
 - Currently gaining experience working debt from two separate utility companies

Compliance Focus – Recent Advertising Campaign

- Primary focus on the importance Lowell places on compliance and treating customers fairly
- Adverts launched in May 2012

Buy the book by the book.

In the land of Lowell we're committed to doing things the right way, with openness, honesty and respect. We're totally transparent, compliant and ethical. We believe it's the only way to achieve the best outcomes for everyone.

Lowell.
a better way forward

INVESTORS IN PEOPLE csa² dbsg
www.lowellgroup.co.uk abetterwayforward@lowellgroup.co.uk

Ground breakers not rule breakers.

When you give the best people the best systems and the best learning opportunities, they deliver results that are out of this world.

Lowell.
a better way forward

INVESTORS IN PEOPLE csa² dbsg
www.lowellgroup.co.uk abetterwayforward@lowellgroup.co.uk

The only way is ethics.

In the land of Lowell we're committed to doing things the right way, with openness, honesty and respect. We're totally transparent, compliant and ethical. We believe it's the only way to achieve the best outcomes for everyone.

Lowell.
a better way forward

INVESTORS IN PEOPLE csa² dbsg
www.lowellgroup.co.uk abetterwayforward@lowellgroup.co.uk

Key Financial and Operating Data

Key Financial and Operating Data (£m)

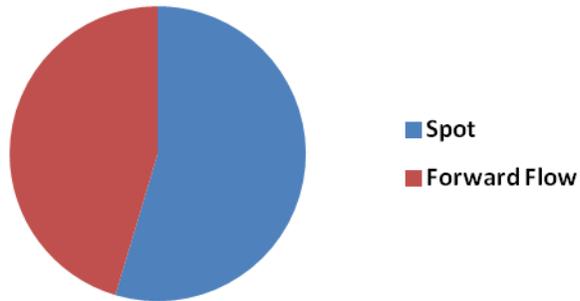
	Q3 11	Q2 12	Q3 12	LTM May 12
Cash generative asset backing:				
ERC	325.0	355.4	383.5	383.5
Reported portfolio purchases	13.6	21.3	27.8	84.9
PF Net Debt	70.4	192.6	186.5	186.5
Cash generation:				
Collections/income on owned portfolios	31.8	31.7	35.8	129.5
Servicing costs	(9.5)	(9.3)	(11.0)	(39.8)
Adjusted EBITDA	22.2	22.5	24.9	89.7
Capital Expenditure	(0.7)	(0.4)	(0.6)	(1.9)
Working Capital Movement	(0.5)	0.9	0.9	2.0
Cash flow before debt and tax servicing	21.0	23.0	25.2	89.8
Conversion of Adjusted EBITDA to Cash Flow	94%	102%	101%	100%
Return on capital:				
Unlevered Net IRR of owned portfolios	25.7%	25.1%	24.1%	24.1%
Operational efficiency:				
Annual collections per collector FTE (£ thousands)	637	629	624	633
Payment plans per collector FTE(#)	2,696	2,804	2,598	2,666

- Record cash collections of £35.8 million for this quarter, including highest ever collections month in March at £12.5 million
- Continued debt sale activity in the market providing strong opportunities for Lowell and a continued increase in ERC to £383.5 million
- Second highest monthly portfolio purchases in May 2012 at £14.6 million (highest month December 2011 £14.9m)
- Overall portfolio purchases for the quarter were £27.8 million with successful purchases from 11 vendors, evidencing Lowell's strategy of continued diversification
- Continued high cash flow conversion of 100% LTM and 98% fiscal year to date
- Net IRRs on owned portfolios at 24.1%; portfolios acquired during this financial year are performing at 109% of collection forecast assumptions at pricing

Note: Q3 11 & Q2 12 Net Debt is presented on a pro forma basis relating to the issuance included within the Offering memorandum

Portfolio Purchases

Portfolios purchased in Q3 2012



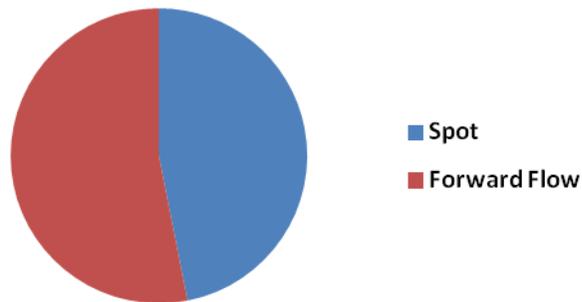
- Highest ever quarterly portfolio purchases of £27.8 million

- Financial services represented 89% by value of the spot portfolios purchased in the quarter

- Of the spot purchases in this quarter, two were from new vendors (combined spend of £1.5 million)

- Purchases fiscal YTD ahead of prior year by 33% at £59.5 million versus £44.5 million Q3 2011

Portfolios purchased year to date

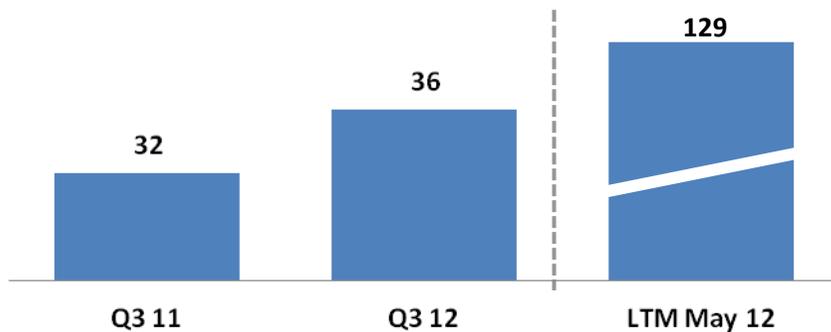


- Continued high market shares in both communications and home retail credit sectors

- Forward flow agreements contributed 53% of purchases fiscal YTD and provide a steady and predictable flow of account purchases, demonstrating the importance of Lowell's close relationships with vendors

Collections

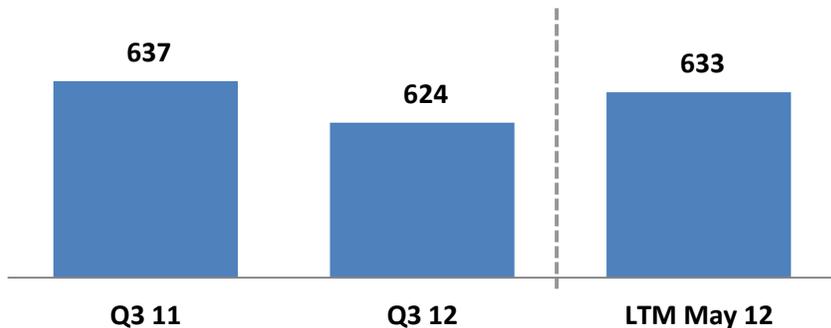
Gross Cash Collections (£m)



- Achieved record collections of £35.8 million for this quarter
 - March collections at £12.5 million were record monthly collections for the business
 - Year on year saw a 3% increase in the level of annualised collections per collector FTE

- Strong collections performance based on continued operational and technological excellence and investment in:
 - Technology, analytics and efficient operational processes
 - Talent pool
 - Culture of continued innovation and improvement

Annualized collections per collector FTE (£'000)

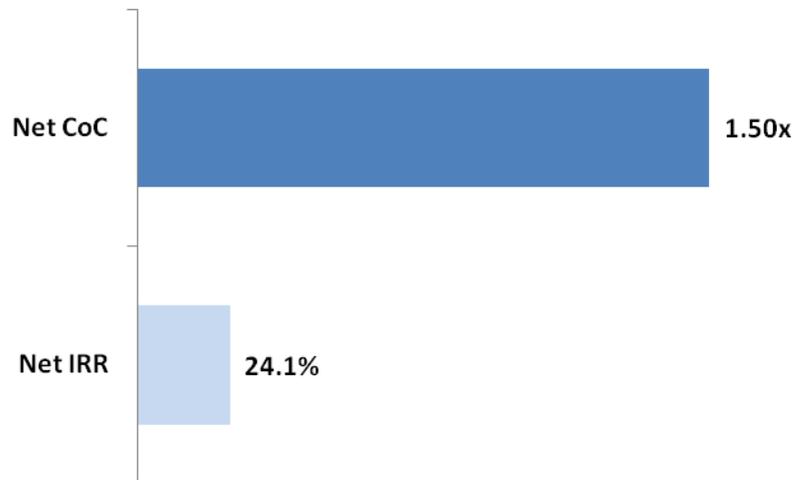


- For the three months to May 2012 the default rate among our customers was 19.9%, compared to 21.1% for the same period last year.

- The business continues to demonstrate a strong cash flow conversion of Adjusted EBITDA into cash flow before debt and tax services at 100% in the last twelve months

Portfolio Returns

Unlevered returns of existing book (May '12)



- Achieved a 24.1% unlevered net IRR on Lowell’s aggregate portfolios
 - Continued track record of generating strong and consistent unlevered returns
- Collections in the year to date on portfolios owned as of August 31, 2011 were 104% of the ERC projections from August 31, 2011
- Performance on portfolios during the financial year to date are running at 109% of collections forecast assumptions at pricing

Note: Returns calculated based on actual performance since portfolio acquisitions and balance sheet valuation as of May 2012;

Asset Coverage

Key B/S and coverage ratios as of May '12

	Q2 12	Q3 12
Key Financial Metrics		
ERC	355.4	383.5
PF Gross Debt	200.0	200.0
Cash	(7.4)	(13.5)
PF Net Debt	192.6	186.5
PF Annual Interest payable	22.1	22.1
Adjusted EBITDA (12 months to quarter end)	87.1	89.7
Leverage and Coverage Ratios		
PF loan to value ratio	54.2%	48.6%
PF Net debt / Adjusted EBITDA	2.2	2.1
PF EBITDA / total interest payable	3.9	4.1

- Lowell's portfolios are forecast to generate £383.5 million in cash collections (ERC) in the next 84 months, offering significant and predictable cash collateralization
 - 50% of cash collections are expected to be generated in the next 24 months
 - 78% of cash collections are expected to be generated in the next 48 months
- Solid leverage and coverage metrics
 - Loan to value ratio of 49%
 - Net debt / EBITDA of 2.1

Note: Leverage and Coverage ratios calculated on same basis as presented in the Offering Memorandum "Summary Consolidate Financial Data"
Gross Debt, Cash and Net Debt are presented on a pro forma basis relating to the issuance included within the Offering memorandum

Outlook

Debt Purchase Market

- Focus on pricing discipline and areas of competitive advantage
- Strong pipeline in the financial services sector, with further large debt sales expected from all UK clearing banks
- Communications and home retail sectors expected to maintain regular portfolio sales
- New sectors expected to offer increasing opportunities medium to long-term

Operations

- Enhancements underway to Business to Customer ("B2C") website to provide direct payment and plan setup capabilities
- Improving efficiency through further automation of manual processes
- Further investment into automated data decision mapping tools (e.g. FICO - Blaze)
- Further focus of effort sloping models to optimize net returns at customer level

Other

- Further roll out of leadership growth programs to existing talent pool
- Roll out of Corporate social responsibility program

Q&A



**Q3 2012 interim financial results
presentation for the three month
period ending 31 May**

19 July 2012